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| To: | Sheriff Brent Miller |
| Organization: | Washington Co, IN Jail |
| Address: | 801 Jackson St. Salem, IN 47167 |
| Phone: | 812-883-5999 / 812-620-4325 work cell |
| Fax or Email: | bmiller@washingtoncounty.in.gov |

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| QUOTATION #190330.6 | Phase 2: 44 IP Camera Add (180 Days of Storage) |
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Updated pricing - 09/12/22

Dear Sheriff Miller:

Per your request, we have attached updated pricing for Phase 2 of the camera additions at the Jail.

Optional Add #2 (Phase 2): Add 44 new IP cameras

In this phase, we will provide 44 new IP mini-dome cameras at various locations throughout the facility. We will provide the cameras, provide new Genetec client licenses, provide and configure new POE switches, integrate the cameras into the Commander System for camera call-up, Configure the new recording server and validate the system.

Camera locations:

10x cameras in Cell Block A, 8x cameras in Cell Block B, 10x cameras in Cell Block E, 8x cameras in Cell Block F, 8x cameras in Cell Block G.

Our EC will provide and install new conduit and wire, plus install, terminate, and aim/focus the 44 new cameras in the field and at the headend. We will connect the wiring to our IP video switches.

Equipment and services included:

- (44) Genetec Camera license
- (44) Genetec Advantage, 3 year
- (44) IP Camera, 2MP, minidome, vandal resistant
- (1) Genetec Video Recording/Management Server w/RAID6 storage, 176TB (131TB usable)
- (1) Genetec Directory Server
- (2) 24-port POE Switch
- (1 lot) Labor, Documentation updates
- (1 lot) Labor, Commander Touchscreen changes
- (1 lot) Labor, Installation of new POE switches and Recording Server
- (1 lot) Labor, NVR System configuration
- (1 lot) Labor, On-site validation
- (1 lot) Travel and Living Expenses
- (1 lot) Shipping
- (1 lot) Electrical Subcontractor

Price, Phase 2 – 44 cameras, 180 days (6 months)..... \$178,275.⁰⁰
Taxes NOT included

Quote is valid for 30 days.

Exclusions:

- Removal of abandoned wiring
- Union labor and/or fees
- Painting, patching & repair work.
- After hours premium labor.
- Permits & inspections by others.

We are pleased to provide this quotation, and we hope it meets with your approval. We will wait to proceed with this change until we receive a Purchase Order/Change Order/Signed Sales Agreement. If you have any questions, please feel free to call. Terms and Conditions are attached below.

Sincerely,

Chris Allen

Stanley CSS - Technical Sales Engineer

Cell: 574-527-6565 Email: chris.allen3@sbdinc.com

Terms and Conditions

GENERAL

Terms are due upon receipt. STANLEY works under the terms of a purchase order only. We will wait to proceed with this change until we receive a Purchase Order or Signed Sales Agreement. STANLEY is not responsible for any work associated with hazardous materials (i.e. asbestos, lead paint, etc.) that is associated with the work. This work will be the responsibility of the Owner or General Contractor.

All paperwork to be addressed to: **Stanley Convergent Security Solutions, Inc.** Please scan and email the Purchase Order or Signed Sales Agreement, W-9, and a Tax-Exempt Certificate.

WARRANTY

Unless otherwise specified, STANLEY warrants that the engineering and equipment will be free from defects in material and workmanship for a period of twelve (12) months from the date the system is placed into operation. If during this warranty period, any of the equipment or parts are defective or malfunction, they will be repaired or replaced free of charge. Warranty repair and/or service shall be provided in accordance with the terms and conditions set forth in the Agreement between STANLEY and Owner. This warranty does not include acts of God or abuse by the owner.

DISCLAIMER OF ALL OTHER WARRANTIES: EXCEPT FOR THE FOREGOING LIMITED EQUIPMENT WARRANTY DESCRIBED ABOVE, STANLEY MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IT IS EXPRESSLY AGREED THAT UNDER NO CIRCUMSTANCES SHALL STANLEY BE HELD LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, WHETHER ARISING UNDER ALLEGED BREACH OF AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL OR EQUITABLE THEORY, AND STANLEY'S LIABILITY SHALL BE STRICTLY LIMITED AS STATED ABOVE.

ADDITIONAL CHARGES:

1. All prices quoted do not include sales tax, prevailing wage, or bonds unless specifically written on the face of the proposal.
2. Unless otherwise stated in the proposal, the price quoted is FOB shipping point. All shipments will be UPS ground.
3. Applicable permitting fees will be billed on a pass-through basis.
4. The price quoted assumes installation will be performed during STANLEY's normal working hours and using its own personnel. If Customer requests the installation or any part thereof to be performed outside ordinary business hours or, if the installation must be performed by outside contractors, or STANLEY's wage rates do not apply as a result of prevailing wage requirements, or otherwise, then the installation charge will be adjusted accordingly.
5. Any changes to the system required by any government agency or Authority Having Jurisdiction will be billed to Customer, and are not the responsibility of STANLEY.

INSURANCE:

STANLEY will carry Liability Insurance and Workers Comp. Insurance and will provide Certificates of Insurance to Contractor, with Contractor named as Certificate Holder, prior to the execution of any work. In the event STANLEY is required to indemnify Contractor, Owner or a third party, the indemnification shall be limited to the installation amount.

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions attached hereto are satisfactory and are hereby accepted. STANLEY is authorized to do the work as specified. Payment will be made as outlined above.

Stanley Convergent Security Solutions, Inc.

Written By: Chris Allen

Title: Technical Sales Engineer

Approved and Accepted by Stanley CSS

By: _____

Title: _____

Date: _____

Customer

Approved By:  _____

Title: _____

Date: 9/20/22

PO#: _____

(if applicable)

This proposal may be withdrawn by us if not accepted within thirty (30) days.

| | |
|----------------------|------------------------------------|
| To: | Bill Bradford, All Technology, LLC |
| Organization: | Washington Co, IN Jail |
| Address: | 801 Jackson St Salem, IN 47167 |
| Phone: | 502-509-1511 |
| Fax or Email: | bill@alltech.us |

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|--------------------------------|--|
| QUOTATION #220431.1 | Upgrade Windows 7 Video Clients |
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Updated - 09/12/22

Dear Bill:

Per your request, we have attached pricing for eight (8) new dual monitor Genetec client stations. These Client Stations will replace the Windows 7 unites which are Obsolete. The new Workstations will connect you the existing Video Monitors. We will provide the new workstations and reuse the Genetec Client licenses, configure the units, and ship them to site.

The price includes the equipment listed below shipped to site. Once the equipment arrives on site, please contact our Service Department for us to come to site to install and configure the equipment. Please note that these clients will allow up to 32 camera images (16 per monitor port) at a 640P resolution. You are responsible to provide any HDMI to display port adapters.

We have not included pricing for conduit, wire, installation, or terminations required, making this a complete, working system.

Equipment and services included:

- (8)Genetec Client Workstation, Core i7-12700, 512GB M.2 SSD, 16Gb RAM, NVIDIA 8GB GPU, Win 10Pro
- (1 lot)Labor, In-house Setup and Configuration
- (1 lot)Labor, On-site Installation and Validation
- (1 lot)Shipping
- (1 lot)Site Trip

Price **\$ 23,975.00**
Taxes NOT included

We are pleased to provide this quotation, and we hope it meets with your approval. We will wait to proceed with this change until we receive a Purchase Order/Change Order/Signed Sales Agreement. If you have any questions, please feel free to call. Terms and Conditions are attached below.

Sincerely,

Chris Allen

Stanley CSS - Technical Sales Engineer

Direct: 317-572-9856, Cell: 574-527-6565

Email: chris.allen3@sbdinc.com

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DISCLAIMER OF ALL OTHER WARRANTIES: EXCEPT FOR THE FOREGOING LIMITED EQUIPMENT WARRANTY DESCRIBED ABOVE, STANLEY MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IT IS EXPRESSLY AGREED THAT UNDER NO CIRCUMSTANCES SHALL STANLEY BE HELD LIABLE FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS OF PROFITS, WHETHER ARISING UNDER ALLEGED BREACH OF AGREEMENT, NEGLIGENCE, STRICT LIABILITY OR ANY OTHER LEGAL OR EQUITABLE THEORY, AND STANLEY'S LIABILITY SHALL BE STRICTLY LIMITED AS STATED ABOVE.

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Stanley Convergent Security Solutions, Inc.

Written By: Chris Allen

Title: Technical Sales Engineer

Approved and Accepted by Stanley CSS

By: _____

Title: _____

Date: _____

Customer

Approved By: 

Title: Chris Allen

Date: 9/20/22

PO#: _____

(if applicable)

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